

Lasara Independent School District
C/O Roger Cantu, Business Manager
6160 E. 6th St., Lasara Tx. 78561
Phone: (956) 642-3598 Fax: (956) 642-3546

RFP # 2023-LAS001
E-Rate Year 2023-2024
Ethernet WAN Digital Transmission Services

Scope of Work

Respondent Instructions:

1. Vendors responding to RFP# 2023-LAS001 via US mail must submit using,
PO Box 57, Lasara, Tx. 78561.
2. Vendors responding to RFP# 2023-LAS001 via overnight services must submit using,
6160 E. 6th St., Lasara, Tx. 78561.
3. Vendors must clearly include the RFP# 2023-LAS001 when submitting their response on
the envelope or box.
4. **Vendor must provide 1 original and 2 copies of RFP response. A signed vendor
contract must be included with RFP response and a contact person should there be
any questions.**
5. **District will only except RFP's via US mail, overnight mail services and hand delivery.
Do not Email response to the RFP.**

Corresponding with district:

1. All vendor inquires during RFP period must be via email to Roger Cantu – rocantu@lasaraisd.net and Roy M. Lanier, rlanier@stx.rr.com .

I. Overview:

Lasara ISD is requesting Proposals High Speed Internet Services District wide for from qualified E-Rate Service Providers that covers 12 months. Service start date is July 1, 2023 ending June 30, 2024. The vendor contract should have the verbiage to allow for voluntary contract extension after the one-year contract. The district reserves the right to extend the contract on a yearly basis if needed. This is subject to Board approval, approval, by the E-Rate program and availability of funding from the District/State of Texas.

Lasara ISD is also requesting Proposals for not E-rate project. The non E-Rate project is for a PRI, Long Distance, Directory Assistance, 911 and three copper lines. The information is in roman numeral VI.

This is an all or none RFP.

II. Scope of Work requested:

Lasara ISD is requesting Service Providers that will provide a private secure fiber-based switched Ethernet transport to the locations that are listed below. ISP services

Lasara ISD is requesting pricing on a 1 Gig pipe option.

Should vendor not supply size of pipe that is being request please state that on response and go to you next size.

Speed	Site Name	From Location	To Location
1 Gig	Lasara ISD Core/Noc	6160 E. 6 th St., Lasara, TX 78561	ISP Provider

III. Requirements: Please respond with a “Yes, No or Other” if response is “Other” Vendor must give explanation where appropriate.

- ISP**
- a. Internet Service Provider should own and maintain the entire Fiber Network end to end.

- b. Internet Service Provider should include all costs of the required Transport Facilities and ISP services as turnkey solution.
- c. Internet Service Provider should have a Minimum of 2 POP's located within the Service Market Area.
- d. Local dedicated 24/7 technical customer support.
- e. Technical and Support staff that is licensed, certified and bonded.
- f. Provide 5 regional references from school districts and governmental entities within the surrounding area of similar size and network topology.

IV. Price tabulation table for 12-month contract:

Speed	Description	Monthly	Yearly	Installation
1 Gig	Internet Services			

PRI is a Non E-Rate Project

V. PRI Scope of Work requested:

Lasara ISD is requesting Service Providers that will provide a private secure fiber-based PRI services.

Lasara ISD is requesting pricing on a PRI - Full PRI- 23 Channels and 100 DID's must be delivered over Vendor owned fiber to customer premises.

Lasara ISD is requesting pricing for Long Distance services with PRI, Vendor should include minutes, cost as an additional option, three copper fax lines and Directory assistance

Speed	Site Name	To Location	From Location
1 PRI	Lasara ISD Core/NOC	6160 E. 6 th St., Lasara, Tx 78561	Provider will be ISP
911	Lasara ISD Core/NOC	6160 E. 6 th St., Lasara, Tx 78561	Provider will be ISP
Directory assistance	Lasara ISD Core/NOC	6160 E. 6 th St., Lasara, Tx 78561	Provider will be ISP
Long Distance	Lasara ISD Core/NOC	6160 E. 6 th St., Lasara, Tx 78561	Provider will be ISP

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VI. Requirements: Please respond with a “Yes, No or Other.” If response is “Other”, Vendor must give explanation where appropriate.

ISP

- g. PRI Provider should own and maintain the entire Fiber Network end to end.
- h. PRI Provider should include all costs of the required Transport Facilities and ISP services as turnkey solution.
- i. PRI Provider should have a Minimum of 2 POP’s located within the Service Market Area. Specify location.
- j. Local dedicated 24/7 technical customer support.
- k. Technical and Support staff that is licensed, certified and bonded.
- l. Provide 3 regional references from school districts and governmental entities within the surrounding area of similar size and network topology.

PRI Services

- a. Full PRI- 23 Channels and 100 DID’s must be delivered over fiber from providers to district.

VII. Price tabulation table for 12-month PRI contract options:

Speed	Description	Monthly	Yearly	Installation
1 PRI	From Lasara ISD to ISP			
911	From Lasara ISD to ISP			
Directory assistance	From Lasara ISD to ISP			
Long Distance	From Lasara ISD to ISP			

VIII. Evaluation Table:

Description	Points
Price	30
Past Business relationship	25
Experience in K12 Environment	15
Local Engineers within 50 miles	15
Owen facilities fiber lines; not leased	15

XI.

1. **Vendors will have to coordinate work schedule with CFO. Work schedule will vary; during school hours, after school, weekends and district holidays.**
2. **Signing of contracts with vendor is non-binding until determination of award from the SLD and LASARA ISD budget availability.** Scope may change depending upon the amount of money granted by the SLD. **LASARA ISD has the right to downsize any or all projects.**
3. **Vendor must give at least 3 references for District of similar scope with dollar amount of project with in the last three Erate's. Please provide contact person and phone number.**
4. **Vendor must provide a list of all districts that have been awarded Erate projects with vendor in the last 3 years. The list must include the district name, dollar amount, and Erate year.**
5. **Vendor must provide a list of staff with certifications that will be working with this project.**
6. **Vendor must provide distance and location of engineers what will be dispatched for maintenance work or to work on this project.**
7. **Vendor must provide two signed contract with RFP. One for Internet access and the 2nd is for the non-Erate project PRI.**
8. **Service Provider Identification Number (SPIN) and FCC Registration Number (FCCRN):**
9. **By vendor signing contract, vendor agrees to extent pricing of this RFP once district is funded by the SLD and agrees to hold pricing and agrees**
10. **to extend the contract past the Erate funding year with approved extensions from the SLD.**
11. **This calls for an “all or none” RFP, this will be a turn-key project.**
12. **Proposed Timeline (subject to revision):**
 - **Release of RFP and Posting of F470** January 11, 2023
 - **Deadline for Receiving Response to RFP:** February 09, 2023 at 10:00 am
 - **RFP's by email will not be accepted, must be mailed or hand delivered.**
 - **Evaluate and Negotiate:** February 10, 2022

- Recommendation/Approval: TBA

13. Proposals received after the deadline will not be considered.

14. Unsigned proposals will not be considered. Person signing the offer must be authorized to bind their company to the contract.
15. All items are to be F.O.B., destination, Freight Prepaid (inside delivery) either to Lasara ISD.
16. Vendor is responsible obtaining all permits associated with the project.
17. If, through any cause, the Lasara Independent School District determines that the successful Vendor has failed to fulfill, in a timely and proper manner, the obligations agreed to, the Lasara Independent School District shall have the right to terminate the contract by specifying the date of termination in a written notice to the Vendor at least thirty (30) days before the termination date. Lasara Independent School District shall have the right to cancel for default all or any part of the undelivered portion of this order if vendor becomes insolvent or commits acts of bankruptcy. Such right of cancellation is in addition to and not in lieu of any other remedies that the District may have in law or equity.

Payment Conditions

- 1.1. All payments will be made in accordance with Chapter 2251 of the Texas Government Code. The project(s) will be deemed acceptable when the vendor delivers to the Lasara Independent School District that is fully functional to the District's specifications and satisfaction.
- 1.2. On Universal Service Fund projects, the Lasara Independent School District is responsible only for the Lasara Independent School District's portion of the total cost. The Lasara Independent School District will submit appropriate documentation to the Schools and Libraries Division (SLD) so that the vendor can be paid for the portion that the Lasara Independent School District is not responsible for paying directly. The vendor is responsible for requesting their portion of payment from the SLD. In the case where subcontractors or shared billing is in place, the vendor is responsible for insuring that all parties are promptly paid (within 10 days of receiving SLD reimbursement).
- 1.3. Acceptance shall be further defined as beneficial use by the Lasara Independent School District.